

GLOBAL EXPRESSION OF INTEREST (EOI) UNDER INTERNATIONAL COMPETITIVE BIDDING (ICB) FOR PROVISION OF PRODUCTION SUPPORT VESSEL (PSV) AT CAMBAY BLOCK, GUJARAT & RAVVA BLOCK, ANDHRA PRADESH, INDIA

Cairn Oil & Gas, Vedanta Ltd. (CAIRN) is the Operator of the Offshore **Ravva Oil and Gas Field** (Ravva, Andhra Pradesh) and **CB/OS-2 Block** (Gujarat) on behalf of itself and its Joint Venture (JV) partners.

CAIRN on behalf of the JV partners invites reputed Contractors (both Indian and International) with demonstrated HSE performance to express their interest to participate in pre-qualification as bidders and to participate in International Competitive Bidding (“ICB”) process.

- ❖ The scope of work for this EOI shall broadly include the provision of OSVs to support Company’s Production Operations at Cambay for a period up to June 2023 and Ravva Block for a period upto Oct 2023.

In view of the nature of the scope, only those Companies meeting the following criteria as a minimum should respond to the EOI:

- ❖ Annual Turnover in each of the immediately preceding two (2) financial years should be greater than or equal to estimated Average Annual Contract Value.
- ❖ Positive net worth in each of the immediately preceding two (2) financial years.
- ❖ Liquidity ratio in each of the preceding 2 financial years shall not be less than 0.6
- ❖ Company owns a minimum fleet of two offshore supply vessels
- ❖ Company to hold a valid Document of Compliance (ISM - DOC) Certificate for operating Offshore Supply Vessel, in its own name.
- ❖ Minimum three years’ experience of providing offshore supply vessels.
- ❖ Capability to provide Offshore Supply Vessel,
 - Built after June 2003 (for Cambay) & Oct 2003 (for Ravva)
 - Classed by IACS member
 - DP Capability of DP Class-1
 - FiFi-1

Companies are requested, as a minimum, to submit the following documents and details:

1. Letter of interest clearly indicating the Project reference
2. Documents listed below
 - Organizational outline proposal detailing their nominated management, team, staff, and business process support for this job.
 - List of Offshore Vessels owned by the contractor with certificate of Registry of at least two vessels of same type or any vessel AHTS/Tug, etc.
 - Valid Document of Compliance (ISM - DOC) Certificate for operating Offshore Supply Vessel
 - Operations, Maintenance and Preventive Maintenance systems and procedures
 - Logistics support along with maintenance and infield support details related to Company's operational area – Ravva, East Coast of India and Cambay, West coast India.
 - HSE Management system, policies and documentation. Bidders to provide HSE Statistics of their company for last three years
 - Valid Quality accreditations and certification. Bidders to share a copy of valid ISO certifications.
 - Quality manual policy and procedures

- If a consortium is proposed, state the name/address/phone/e-mail of all consortium partners. In case of consortium, capabilities of lead bidder shall be evaluated. The submission shall therefore clearly state the name of the lead member of consortium and also furnish the consortium agreement.
- Company's financial performance documents (Audited Balance sheets, Profit and Loss Account & cash flow statement, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 12 months on the date of submission of response to Expression of interest. Following additional points will be considered for evaluation of financial performance:
 - Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
 - In case of consortium, the financials of the leader of the consortium (in whose name the bid is submitted) will be evaluated. However, consortium partner's financials can also be considered subject to submission of corporate guarantee by consortium partner. This should be clearly mentioned in the EOI response.
 - Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
 - In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
 - All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation.

The interested suppliers should evince interest to participate in the Expression of Interest by clicking on the **“Evince Interest” link** against the corresponding EOI listing on the Cairn India website and submit their contact details online. Further to this, interested suppliers would be invited to submit their response via [Smart Source](#) (Cairn's e Sourcing Platform). The suppliers would be requested, as a minimum, to submit the aforesaid documents and details for prequalification via [Smart Source](#).